

ENVIRONMENTAL INSURANCE

Forecasting the developments in terms and conditions, product innovation and legal and legislative changes in Environmental lines

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Agenda

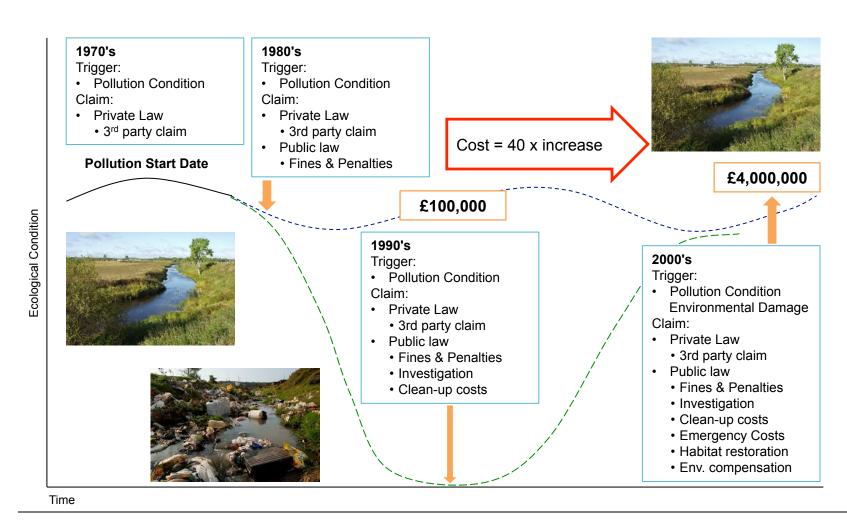


- Development and predicted changes in legal environment
- Development and predicted changes in environmental insurance market and product developments



Until now...

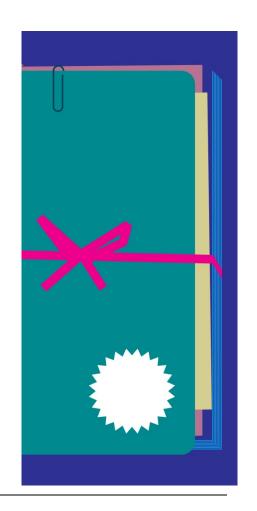




What's the next step - Legal



- Enforcement fines, financial penalties
- Mandatory financial provisions?
 EU Worldwide
- Environmental global program required to be compliant?
- Regulators fed up of paying for clean-up forcing insurance and bonds
- More legislation?? not necessarily, more focus on enforcement.
- Emerging markets doing more work to catchup



Mandatory Financial Requirements in Europe



Country	Financial Provisions	Date
Bulgaria	Yes – linked to ELD	1 st Jan 2011
Czech Republic	Yes – linked to ELD	1 st Jan 2013
Greece	Yes – linked to ELD	1 st May 2010
Hungary	Linked to ELD	Not yet in force
Ireland	Linked to Permits	In force
Italy	Linked to ELD	Not yet in force
Poland	May be requested – not linked to ELD	In force
Portugal	Yes – linked to ELD	1 st Jan 2010
Romania	Linked to ELD	Not yet in force
Slovakia	Yes – linked to ELD	1 st July 2012
Spain	Linked to ELD	Not yet in force



Outside of Europe

- China
- Mexico
- Argentina
- Chile
- South Korea



Development and predicted changes in the environmental insurance market and product developments

Problems with the Environmental Insurance market



- Clients and many insurance companies don't understand environmental liabilities
- There is no sufficiently accurate data on the costs of pollution and environmental damage to help clients understand and evaluate their risks
- A considerable volume of data exists globally, but insurers and clients only have access to a limited amount from their own clients or from companies that have become insolvent (e.g. ChemiePak).



Where we are today



from

M&A-driven standalone market and complicated solutions for highrisk companies

Specialist product



to

Operational renewable policies for low to high-risk companies

More standardized insurance purchase

- Global programs
- M&A

What's the next step – market and product



- Environmental insurance as a risk transfer option?
 - Engineering and loss prevention recommendations can help improve environmental management and quality
 - Better risk evaluation thanks to more accurate data
- Two options:
 - More integrated into General Liability policies?
 - But EIL is not General Liability.
 - It is 1st Party, historic liabilities, BI, M&A, PI, Construction
 - Or standalone policies for complex risks, global accounts
- We as an industry need to meet the regulatory financial requirements
 - For example bonds attached to an insurance policies





Questions?



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